

# DELAIRE AND BOCAIRE MUST MERGE!

## Replace Mandatory Membership With Mandatory Merger

We are fortunate that we are adjacent to each other; few clubs have such an advantage which must not be ignored. **All we need is a bridge across the canal for both of our clubs to become one.** One entity that will be **ASSURED SUCCESS**. 45 holes of newly renovated golf courses. We will end – up with two club houses and two health clubs and two community pools which can be put to good uses if properly configured. If we sell 9 holes and remain with 36 holes we will become one of Southern Florida’s top golf resorts. That gives us the green light to sell 9 holes contingent to the club house and community pool to a home developer, or whatever we decide. If sold to a home developer, **it will increase our property values**. The developer can sell homes in the Luxury class, which is a good market. Both clubs are located in one of the best locations in the area. **The benefits to such a merger are almost mind-boggling, a win-win situation!** This could be the answer to all of our problems for years to come.

The money that will be gained by selling 9 holes with the Club House and pool area encourage both clubs to discontinue the **Mandatory Membership Rule** without fear of losing financial support in the future. Clubs with 300 or less memberships cannot exist in to-days environment. An added advantage over any competition in the Southern Florida Golf communities. Merging the two clubs should bring about lower dues structures for the members a welcomed relief to everyone. Both clubs will no longer depend on the revenue of Non-resident members and allow their dues structure to be raised so there will be only one structure for all members which is the way of any private Country Club. Potential new people interested in membership will flock to this new entity because of **not having the “Mandatory Rules”**. The sale of the 9 holes with the clubhouse and pool infrastructures will be creating **“new luxury homes”** with amenities never available in the past. The new home owners become a new potential for our merged club. A club next to their homes. The merger opportunities are endless. **With the elimination of Mandatory Membership, home values would soar. A location like ours cannot be duplicated today.**

Merger opportunities must be properly managed by a **“professional”** group such as **“CASPER GOLF”** or the likes. The merger and business end of such a unification must **“not”** be handled

by inexperienced Board members. The only function of the present Board is to make the offer and then let the professionals work out the rest with only oversight duties.

Together as one club with the finest location in Southern Florida, becoming a premium club will be realized with very little hitches. The publicity of such a merger will be colossal. Not many clubs, if **“any”**, can make this happen. We must not let such an opportunity slip by. Overlooking such an opportunity can end in failure for both Clubs. This is the crossroad toward success, do we dare not to travel on that road? There are many ways to get this done **once the idea is crystalized in the minds of both memberships**. The opportunity of a lifetime for all of our members.

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